

For anyone who is willing
to accept challenges.



Challenges
need someone
willing to accept them.



Economic success.
Customer proximity.
Responsibility towards
your employees.

As a manager, you know the relevance of these three factors for your company. You are expected to face these challenges and overcome them successfully. At Pilz, we understand this. We provide services for automation and plant/ machinery safety, helping you to overcome your day-to-day challenges more efficiently and more effectively.

Thanks to many years of experience in the most diverse industrial sectors, we understand the need for safe, high availability of plant and machinery. It is the only way to ensure the personal safety of your employees and meet the needs of your customers. This will ultimately lead to the economic success you desire. In order to face these challenges you need time, specific expertise and the relevant capacity.

This is exactly where Pilz comes in with its range of machinery safety services.

Pilz is your solution supplier for safety and automation. Pilz's developments protect man, machine and the environment. Our extensive portfolio of services across the whole machine lifecycle includes consulting, engineering and training.

Pilz offers consulting services undertaken to uniform standards worldwide and specifically tailored to your company's requirements. With comprehensive knowledge of local and international standards and directives, we provide intelligent solutions for your company.

So if economic success, customer proximity and responsibility towards your employees are some of the day-to-day challenges you face, and you are looking for a reliable, experienced partner to help you overcome them, you will find a trusted partner in Pilz.





Economic success





» Success is not a coincidence;
but the result of the right decisions. «

Economic success is the basis of any business operation. Not only does it provide financial security, it also allows future challenges to be met safely and efficiently.

Streamlined processes, optimum time to market and minimum production downtimes: these are the challenges that modern companies face – regardless of their size.

The solution: safe plant and machinery – a precondition for achieving these objectives and a basis for economic success.

Success can be planned

Reduce your operating costs while at the same time increasing the productivity of your plant and machinery. With intelligent safety solutions and structured engineering, we provide proactive support from the start. Benefit from the practical approach of our experienced engineers, who can implement selected safety measures quickly and professionally.



Standardisation pays

Take advantage of the support we offer for standardising safety processes and introducing automated processes, thus reducing your products' time to market. Intelligent safety concepts and reliable automation for plant and machinery are our core competencies. Benefit from our extensive experience as a complete solution supplier and from the expertise of our consultants.





Those who expand, profit

Ensure that the safety-related requirements of plant and machinery are also met in companies you acquire: we will develop a tailored strategy for optimising machinery safety when you acquire new production facilities.

Pilz has comprehensive global regulatory knowledge when dealing with the specific requirements for technical documentation. We can help you undertake the necessary steps involved with acquiring plant and machinery, therefore protecting you from hidden costs.



Secure your company's economic efficiency by providing maximum safety for man and machine.

Pilz offers the right services to achieve this worldwide.
Call us: we will be happy to advise you.



An aerial photograph of a city, likely New York City, showing a wide river (the Hudson River) and a dense urban landscape with numerous skyscrapers and buildings. The sky is overcast and hazy. The text "Customer proximity" is overlaid on the left side of the image in a large, black, serif font, with the words "Customer" and "proximity" stacked vertically. The text is set against a solid yellow rectangular background.

Customer proximity

» To understand other people you need
to see the world through their eyes. «

No two people are the same: everyone has their own perspective, their own expectations and their own ideas. Growing demand around the world challenges you to be close to your market and ultimately to your customers – both in terms of expectations and delivering on those expectations.





Close at hand, worldwide

Stay close to your customers at all times. To do this it is essential that your production facilities can be as flexible as possible. Effective management of automation and machinery supply chains is critical in ensuring the flexible movement of new and legacy manufacturing assets across the globe in order to provide this flexibility. With our international plant assessment, we can ensure that your plants are safe – wherever in the world they are used.





One step ahead

Modularity within your production facility is the key: the ability to use machines flexibly within a company creates maximum synergy effects. We can provide support, implementing appropriate solutions on your behalf. Our intelligent safety design provides the maximum flexibility when using your machinery. As a result you can react quickly to customer requirements and be always one step ahead of what your customers demand.



Guarantee customer proximity through
the **flexible worldwide use** of your
plant and machinery.

Pilz offers in-depth consulting and technical engineering services for this purpose.
Call us: we will be happy to advise you.





Responsibility towards your employees





» Safety is a basic human need that we all strive for throughout our lives – in the places we live and the places we work. «

Employee safety is a high priority in every modern business. People need to feel safe in their workplace if they are to use their skills and talents profitably for the company and continue to develop as a result – both personally and as a valued employee.



The benefit of qualifications

Well-qualified and continuously trained staff are the key to sustained success. You can reduce the commissioning times, minimise downtimes and comply with the specifications from standards and directives. Here in particular we can offer product-neutral seminars on the subject of machinery safety.



Health comes first

With our Serious Injury and Fatality Prevention Programmes you can create a safe, healthy work environment and protect your staff from injury. We will demonstrate how the safety risks throughout the machine lifecycle can be assessed/evaluated correctly and permanently reduced or eliminated.



Experts in your own ranks

Enhance the expertise of your staff: with the CMSE qualification – Certified Machinery Safety Expert, your staff can become experts in the field of machinery safety. CMSE is an internationally recognised qualification developed by Pilz. It deals with complex, technical questions and is certified by TÜV NORD. Establish CMSE worldwide as the standard qualification for your employees. Visit www.cmse.com for more information.



Ensure **your employees** have good working conditions, a motivating environment and wide-ranging opportunities to continue their education and training.

Pilz offers a wealth of services to improve the qualifications of your employees; you can use these to improve the motivation and performance of your staff and at the same time increase your company's attractiveness as an employer. Call us: we will be happy to advise you.

Ensure greater economic efficiency and customer proximity while using your staff's potential: **with services from Pilz.**

Turn to us with confidence with your individual challenges. We will be happy to come and visit you, present our services in greater detail and discuss potential solutions to your challenges without any commitment.





Companies all over the world work with Pilz.

Pilz components and systems have been tested millions of times; companies use them to design and implement their automation tasks safely and reliably. They take advantage of Pilz's internationally certified services, available worldwide, to guarantee the availability and increased safety of their

machines and staff and to train their operators in the best way possible. They rely on the professional support of Pilz service staff, who are always on hand to provide assistance – anywhere in the world.

And their success proves them right.





Pilz GmbH & Co. KG Felix-Wankel-Straße 2 73760 Ostfildern Germany
Tel.: +49 711 3409-0 Fax: +49 711 3409-133 info@pilz.com www.pilz.com